

# **ProQR Therapeutics N.V.** (PRQR)

1Q17 Financial Results

MARKET DATA	
Price	\$5.05
52-Week Range:	\$3.55 - \$8.70
Shares Out. (M):	23.3
Market Cap (\$M):	\$117.7
Average Daily Vol. (000):	31.0
Cash (M):	\$56
LT Debt (M):	\$0
Source: Thomson Reuters and JMP Securities LLC	

FY DEC		2016A	2017E	2018E	
Revenue (\$M)	1Q	\$0.8	\$0.4A		
	2Q	\$0.6	\$0.0		
	3Q	\$0.5	\$0.0		
	4Q	\$0.1	\$0.0		
	FY	\$2.0	\$0.4	\$0.0	
EPS	1Q	(\$0.50)	(\$0.48)A		
	2Q	(\$0.45)	(\$0.50)		
	3Q	(\$0.49)	(\$0.55)		
	4Q	(\$0.40)	(\$0.61)		
	FY	(\$1.77)	(\$2.14)	(\$2.16)	
Previous	s FY	NC	(\$2.04)	NE	
Source: Company reports and JMP Securities LLC					



# MARKET OUTPERFORM | Price: \$5.05 | Target Price: \$14.00

### **INVESTMENT HIGHLIGHTS**

Financial results for 1Q17 in line as we look forward to first patient data for lead program QR-010 in CF in mid-2017; we reiterate our Market Outperform rating and \$14 risk-adjusted, DCF-derived price target on ProQR Therapeutics. PRQR ended 1Q17 with ~\$56M in cash, which we believe should be sufficient to fund operations into 2018. Importantly, data from the ongoing Phase 1b cystic fibrosis (CF) study for lead asset QR-010 remain on track in mid-2017. While the purpose of this one-month study is primarily safety and tolerability, and is not powered to detect statistically robust clinical metrics like lung function, we hope to see some trends on FEV1 as a signal of a potential treatment effect. However, clinical improvements are not a gating factor for PRQR to move forward into Phase 2; the company believes it has demonstrated efficacy in the NPD study that reported out in the fall (see our Nov. 2016 note here). Beyond CF, late last month, PRQR announced it is starting the open-label Phase 1/2 PQ-110-001 trial of QR-110 in patients with Leber's congenital amaurosis Type 10 (LCA10, the most severe form of LCA, which is the most common cause of childhood genetic blindness), and we expect data in 2018. We look for more details on the program and PRQR's earlystage pipeline at an R&D day on June 15. We continue to recommend PRQR shares as we await CF and more long term, data from LCA, which we view as attractive upside to our valuation as we do not yet model any future revenues from the program in our DCF analysis.



## **Company Description**

ProQR Therapeutics is a biopharmaceutical company engaged in building a platform for RNA-based therapeutics for the treatment of severe genetic disorders, with an initial focus on QR-010, a drug candidate for cystic fibrosis (CF). ProQR utilizes its unique proprietary RNA repair technology to develop candidates to specifically target and repair the defective messenger RNA (mRNA), a product of a mutated gene, and to restore the expression and function of normal protein.

### **Investment Risks**

Regulatory risk. ProQR, like all other drug development companies, is reliant on the regulatory pace of evaluating new drugs and clinical plans and also on regulators' willingness to approve new drugs.

Clinical development risk. Drug development is a risky and capital-intensive endeavor. The vast majority of drugs that enter clinical development fail to reach the market.

Funding risk. Reliance on the capital markets poses a risk in terms of investor appetite for biotech stocks and the degree of dilution, depending upon the timing of a deal.

Competitive risk. There are other drugs in development for cystic fibrosis, by companies including Vertex, Galapagos/AbbVie, and Proteostasis. These programs could provide advantages over ProQR's candidate, which could lead to a lower than anticipated market share.

Patent risk. Patent expiration can result in a negative impact to sales. Additionally, generic companies may file abbreviated new drug applications to challenge current products with patent protection.

Sector risk. Valuation of pharmaceutical stocks is subject to both investor assessments of the prospects of the underlying companies, and investor tolerance for risk and confidence in the prospects of pharmaceutical stocks as a group. Therefore, ProQR's stock price may fall, even as the company meets or exceeds investor expectations.

May 17, 2017



### JMP FACTS AND DISCLOSURES

### **Analyst Certification:**

The research analyst(s) who prepared this report does/do hereby certify that the views presented in this report are in accordance with my/our personal views on the securities and issuers discussed in this report. As mandated by SEC Regulation AC no part of my/our compensation was, is or will be directly or indirectly related to the specific views or recommendations expressed herein. This certification is made under the obligations set forth in SEC Regulation AC. Any other person or entity may not use it for any other purpose. This certification is made based on my/our analysis on the date of this report's publication. I/We assume no obligation to update this certification to reflect any facts, circumstances or events that may subsequently come to my/our attention. Signed Liisa A. Bayko and Jonathan Wolleben

#### JMP Securities Disclosures:

JMP Securities currently makes a market in the security of ProQR Therapeutics N.V.

JMP Securities expects to receive OR intends to seek compensation for investment banking services from ProQR Therapeutics N.V. in the next 3 months.

### **JMP Securities Investment Opinion Definitions:**

Market Outperform (MO): JMP Securities expects the stock price to outperform relevant market indices over the next 12 months.

Market Perform (MP): JMP Securities expects the stock price to perform in line with relevant market indices over the next 12 months.

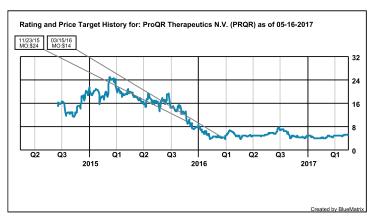
Market Underperform (MU): JMP Securities expects the stock price to underperform relevant market indices over the next 12 months.

.IMP Securities	Research Ratings	and Investment Banking	Services: (as	s of May 17 2017)
JIVII OCCUITUCS	, iveseaich ivaninas	and investment banking	Dei vices, la	3 01 1VIQV 11. 20111

		# Co's	%		# Co's	%	Services in	% of Co's
	Regulatory	Under	of	Regulatory	Under	of	Past 12	With This
JMP Rating	Equivalent	Coverage	Total	Equivalent	Coverage	Total	Months	Rating
MARKET OUTPERFORM	Buy	254	55.58%	Buy	254	55.58%	58	22.83%
MARKET PERFORM	Hold	189	41.36%	Hold	189	41.36%	21	11.11%
MARKET UNDERPERFORM	Sell	7	1.53%	Sell	7	1.53%	0	0%
COVERAGE IN TRANSITION		1	0.22%		1	0.22%	0	0%
RATING SUSPENDED		0	0.00%		0	0.00%	0	0%
TOTAL:		457	100%		457	100%	83	18.16%

## **Stock Price Chart of Rating and Target Price Changes:**

Note: First annotation denotes initiation of coverage or 3 years, whichever is shorter. If no target price is listed, then the target price is N/A. In accordance with NASD Rule 2711, the chart(s) below reflect(s) price range and any changes to the rating or price target as of the end of the most recent calendar quarter. The action reflected in this note is not annotated in the stock price chart. Source: JMP Securities.



May 17, 2017



#### JMP Disclaimer:

JMP Securities LLC (the "Firm") compensates research analysts, like other Firm employees, based on the Firm's profitability, which includes revenues from the Firm's institutional sales, trading, and investment banking departments as well as on the guality of the services and activities performed that are intended to benefit the Firm's institutional clients. These data have been prepared by JMP Securities LLC for informational purposes only and are based on information available to the public from sources that we believe to be reliable, but we do not guarantee their accuracy or completeness. Any opinions and projections expressed herein reflect our judgment at this date and are subject to change without notice. These data are neither intended nor should be considered as an offer to sell or a solicitation or a basis for any contract for the purchase of any security or other financial product. JMP Securities LLC, its affiliates, JMP Group LLC, Harvest Capital Strategies LLC, and their respective partners, directors, officers, and associates may have a long or short position in, may act as a market maker for, or may purchase or sell a position in the securities mentioned herein. JMP Securities LLC or its affiliates may be performing, have performed, or seek to perform investment banking, advisory, or other services and may have acted as manager or co-manager for a public offering of securities for any company mentioned herein. The reader should assume that JMP Securities LLC will solicit business from the company covered in this report. Members of our Sales and Trading Department provide oral and/or written market opinions and trading strategies to our clients that reflect their personal opinions about stocks that are the subject of the firm's research reports. Our research analysts discuss trading strategies with clients that sometimes reflect short-term expectations for the price of the securities that are the subject of research reports. These trading strategies are distinct from the analysts' fundamental rating for the stock, which is based upon the analysts' view compared to other stocks under coverage for the relevant time period. © Copyright 2017. All rights reserved by JMP Securities LLC. JMP Securities LLC is a member of FINRA, NASDAQ, and SIPC.

May 17, 2017 4



Jeffrey H. Spurr Director of Research (415) 835-3903

# **RESEARCH PROFESSIONALS**

#### **FINANCIAL SERVICES**

Alternative Asset Managers		Medical Devices & Supplies	
Devin Ryan	(212) 906-3578	David Turkaly	(212) 906-3563
Brian McKenna	(212) 906-3545	John Gillings	(212) 906-3564
	( ,	ŭ	,
Commercial & Specialty Finance		Specialty Pharmaceuticals	
Christopher York	(415) 835-8965	Donald Ellis	(212) 906-3507
•	,	Nazibur Rahman	(212) 906-3519
Consumer Finance			
David M. Scharf	(415) 835-8942	REAL ESTATE	
Jeff Zhang, CFA	(415) 835-8948		
•		Housing & Land Development	
Financial Processing & Outsourcing		Peter L. Martin, CFA	(415) 835-8904
David M. Scharf	(415) 835-8942	Aaron Hecht	(415) 835-3963
Jeff Zhang, CFA	(415) 835-8948	Doug Hansen	(415) 835-8934
Insurance		Lodging & Leisure/REITs: Hotels	
Matthew J. Carletti	(312) 768-1784	Whitney Stevenson	(212) 906-3538
Karol Chmiel	(312) 768-1786		
	,	Property Services	
Investment Banks & Brokers		Mitch Germain	(212) 906-3546
Devin Ryan	(212) 906-3578	Peter Lunenburg	(212) 906-3537
Brian McKenna	(212) 906-3545	-	
	,	REITs: Healthcare, Residential, & Special	ty
Mortgage Operating Companies		Peter L. Martin, CFA	(415) 835-8904
REITs: Agency, Hybrid, & Commercial Mo	ortgage	Aaron Hecht	(415) 835-3963
Steven C. DeLaney	(212) 906-3517	Brian Riley	(415) 835-8908
Trevor Cranston, CFA	(415) 869-4431	•	` '
Mikhail Goberman	(212) 906-3543	REITs: Diversified, Industrial, Office, & Re	etail
Benjamin Zucker	(212) 906-3529	Mitch Germain	(212) 906-3546
, , , , , , , , , , , , , , , , , , ,	( ,	Peter Lunenburg	(212) 906-3537
Regional Banks			
Emlen Harmon	(212) 906-3547	Residential Services	
Chris Muller	(212) 906-3559	Peter L. Martin, CFA	(415) 835-8904
	,	Aaron Hecht	(415) 835-3963
HEALTHCARE			
		TECHNOLOGY	
Biotechnology			
Liisa A. Bayko	(312) 768-1785	Alternative Energy	
Amy Wang	(312) 768-1796	Joseph Osha	(415) 835-8998
Jonathan Wolleben	(312) 768-1788	McCrea Dunton	(415) 835-8996
Jason N. Butler, PhD	(212) 906-3505		
Roy Buchanan	(212) 906-3509	Internet Security, Communications Infras	
Michael G. King, Jr.	(212) 906-3520	Erik Suppiger	(415) 835-3918
Konstantine Aprilakis, MD	(212) 906-3503	John Lucia	(415) 835-3920
Michael Englander	(212) 906-3540		
Patrick P. Zhang, CFA	(212) 906-3514	Internet & Digital Media	
3, -	( , ======	Ronald V. Josey III	(212) 906-3528
Healthcare Services & Facilities		Andrew Boone, CFA	(415) 835-3957
Peter L. Martin, CFA	(415) 835-8904	Shweta Khajuria	(415) 835-8916
Brian Riley	(415) 835-8908	-	•
,	,	Software	
		Patrick Walravens	(415) 835-8943
		Mathew Spencer	(415) 835-8930
		Greg McDowell	(415) 835-3934
		Rishi Jaluria	(415) 835-3961

# **ADDITIONAL CONTACTS**