

Support from fundamentals ahead

ABN AMRO Group Economics ABN AMRO Sector Advisory

September 2018

Monthly Commodity Update ...price outlook for commodity markets



1

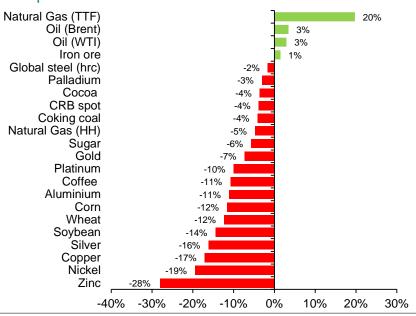
All commodities - Energy / Precious / Industrials / Agri

Casper Burgering
Senior Sector Economist
casper.burgering@nl.abnamro.com

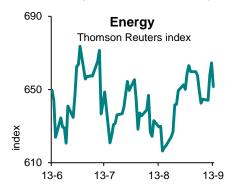
Support from fundamentals ahead

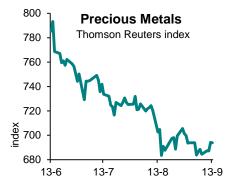
- Prices of most commodities were under pressure over the last three months, with strong declines in base metals markets.
- ▶ The main factors for base metals price pressure were non-fundamental factors such as the trade war fears, emerging markets stress, concerns over the Chinese economy and the strengthening of the US dollar. A further escalation of the trade conflict looks likely, which will keep prices low and volatile.
- Oil prices managed to gain some pace, due to supply disruptions. Oil prices are expected to increase further on stable demand and a shortfall in supply. Natural gas (TTF) increased significantly because of stronger electricity demand during the hot summer season in Europe (mainly from air conditioning).
- ▶ As soon as the trade war turmoil eases and policymakers come to their senses, positive fundamental drivers in most commodity markets will dominate price trends again during Q4.

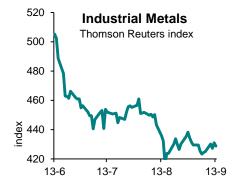
Price performance over last 3 months:

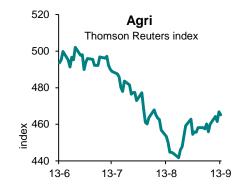


3-month price index trend (Thomson Reuters Index):









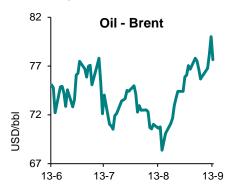


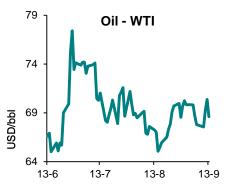
Hans van Cleef
Senior Energy Economist
hans.van.cleef@nl.abnamro.com

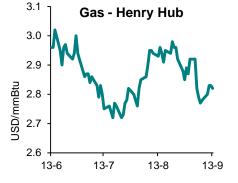
Supply related issues to outweigh the trade war fears

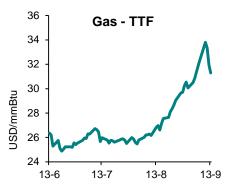
- Oil prices seem to be range bound between USD 70-80/bbl. A negative impact of a trade war between US and China is balanced out by uncertainties regarding the Iranian crude exports after US sanctions will be implemented in November.
- ▶ There are some initial signs that US shale oil production may not grow as fast and far as initially thought. This, combined with geopolitical tensions and limited potential supply growth could trigger more support for oil prices.
- ▶ US Henry Hub gas prices continue to trade around USD 2.80/mmBtu. Due to sufficient supply and only limited export capacity, prices are expected to remain trading within relatively small ranges during the coming quarters.
- ▶ Thw Dutch TTF gas price (CAL 19) is at record levels of EUR 60/MWh due to increased demand ahead of the winter season and higher ETS carbon prices.

| | 13 Sep | Q3 2018 | Q4 2018 | Q1 2019 | 2018 | 2018 | 2019 | 2019 |
|---------------------|-----------------|------------|------------|------------|-------|-----------|-------|-----------|
| | 1st contract | (eop) | (eop) | (eop) | (eop) | (average) | (eop) | (average) |
| Brent USD/barrel | 77.66 | 70 | 75 | 80 | 75 | 73 | 85 | 85 |
| WTI USD/barrel | 68.60 | 65 | 70 | 75 | 70 | 67 | 76 | 78 |
| Gas HH USD/mmBtu | 2.82 | 2.50 | 2.75 | 3.00 | 2.75 | 2.70 | 3.00 | 2.90 |
| Gas TTF EUR/MWh | 26.81 | 17 | 20 | 20 | 20 | 19 | 24 | 21 |











3 Precious Metals – Gold / Silver / Platinum / Palladium

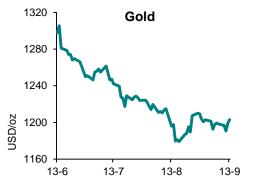
Prices to bottom out

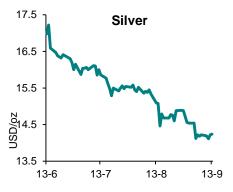
Georgette Boele

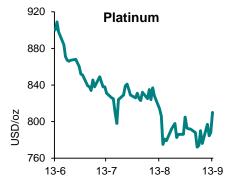
Senior Precious Metals & Diamond Analyst georgette.boele@nl.abnamro.com

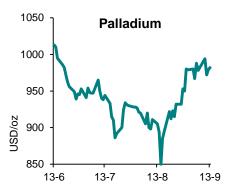
- Gold prices have recovered somewhat; prices have moved back to USD 1,200 per ounce level. This is mainly because of a stabilisation of the Chinese yuan and no renewed US dollar strength
- ▶ The Chinese yuan is now the most important driver for gold prices followed by the US dollar. We expect that Chinese authorities will continue to try to avoid a further sharp weakening of the yuan from current levels.
- Speculative short positions in gold, silver and platinum are at all-time highs and net-positioning is negative for these precious metals
- We think that investors who are negative on precious metals are already short and that there is not much room to increase shorts from here. We expect prices to start bottoming out at current levels.

| | 13 Sep | Q3 2018 | Q4 2018 | Q1 2019 | 2018 | 2018 | 2019 | 2019 |
|------------------------|-----------|------------|------------|------------|-------|-----------|-------|-----------|
| | spot | (eop) | (eop) | (eop) | (eop) | (average) | (eop) | (average) |
| Gold USD/ounce | 1,203 | 1,225 | 1,250 | 1,300 | 1,250 | 1,280 | 1,400 | 1,325 |
| Silver USD/ounce | 14.24 | 15.6 | 16.0 | 17.0 | 16.0 | 16.2 | 20.0 | 18.0 |
| Platinum USD/ounce | 810 | 800 | 850 | 900 | 850 | 883 | 1,100 | 981 |
| Palladium USD/ounce | 982 | 900 | 900 | 925 | 900 | 963 | 1,000 | 950 |











4

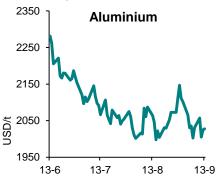
Base Metals - Aluminium / Copper / Nickel / Zinc

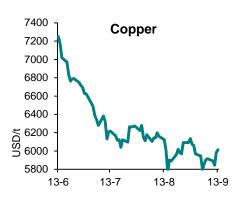
Casper Burgering
Senior Sector Economist
casper.burgering@nl.abnamro.com

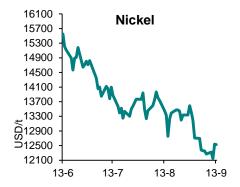
Trade war jitters sends prices lower

- ▶ Prices in the base metals complex have dropped over the last three months by 20% on average, with strongest losses in zinc (-29%) and nickel (-20%). Copper lost 19%, while aluminium declined by 13%.
- Caution amongst investors is still high at this stage, but we think market sentiment will turn for the better in Q4. Strategic metal buyers want to benefit from current relative low prices and we are of the opinion that a restocking cycle is under way.
- All-in-all, we project a positive price trend for Q4 with a reappearance of a more positive trend in fundamental indicators and easing trade tensions. The long term fundamentals (until 2019) will remain robust, with deficits in most base metals markets. Also, further growth in the EV-sector remains a bull story for almost all base metals.

| | 13 Sep | Q3 2018 | Q4 2018 | Q1 2019 | 2018 | 2018 | 2019 | 2019 |
|---------------------------|-----------|------------|------------|------------|--------|-----------|--------|-----------|
| | spot | (eop) | (eop) | (eop) | (eop) | (average) | (eop) | (average) |
| Aluminium USD/t | 2,028 | 2,095 | 2,275 | 2,290 | 2,275 | 2,170 | 2,250 | 2,275 |
| Copper USD/t | 6,013 | 5,820 | 6,615 | 7,000 | 6,615 | 6,710 | 7,250 | 7,350 |
| Nickel USD/t | 12,527 | 12,300 | 14,500 | 15,500 | 14,500 | 14,270 | 14,400 | 15,325 |
| Zinc USD/t | 2,345 | 2,285 | 2,430 | 2,670 | 2,430 | 2,960 | 2,665 | 2,650 |











5 Ferrous Metals – Steel / Iron Ore / Coking Coal

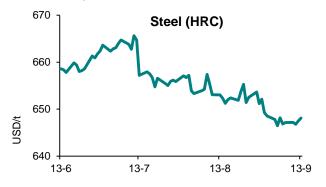
Casper Burgering
Senior Sector Economist

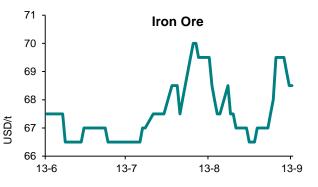
casper.burgering@nl.abnamro.com

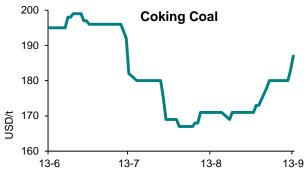
Uncertainty over Chinese steel production cut policies

- Trade war jitters remain high. The imposed tariffs by the US on steel imports have increased HRC prices in the US significantly, while HRC prices in other regions (EU, China) remained stable. The spread between regional steel prices is therefor high and has made US import steel competitive again, even with the imposed import tariffs.
- Initially, Chinese efforts to battle structural overcapacity and the crackdown on pollution by heavy industries was received well by market participants. Sentiment in the steel sector increased. But lately, there are signs of more flexibility in the Chinese production-restriction policies. That has bolstered uncertainty again on future capacity cuts, sending HRC prices lower.
- Some production constraints and low spot availability in steelmaking raw materials markets have lifted prices recently. During Q4, raw materials supply will remain plentiful. But strong end user demand will provide some support for prices.

| | 13 Sep | Q3 2018 | Q4 2018 | Q1 2019 | 2018 | 2018 | 2019 | 2019 |
|-------------------------|-----------|------------|------------|------------|-------|-----------|-------|-----------|
| | spot | (eop) | (eop) | (eop) | (eop) | (average) | (eop) | (average) |
| Steel (HRC) USD/t | 648 | 645 | 650 | 648 | 650 | 662 | 610 | 630 |
| Iron Ore USD/t | 69 | 66 | 61 | 65 | 61 | 67 | 60 | 62 |
| Coking coal USD/t | 187 | 185 | 185 | 183 | 185 | 191 | 172 | 178 |









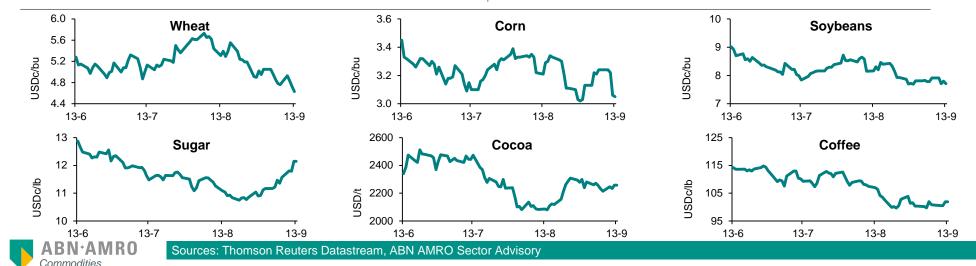
6 Agri – Wheat / Corn / Soybeans / Sugar / Coffee / Cocoa

Nadia Menkveld Sector Economist nadia.menkveld@nl.abnamro.com

Short setback for agri-commodities

- Wheat prices have been high, because of the dry weather and markets feared wheat production would be too low. That fear has eased somewhat and prices have decreased. However, the wheat acres are still lower than last year, combined with the fact that quality issues have increased due to the dry weather, we expect wheat prices to rise.
- Soybeans are lower than expected. The continuing trade war between China and the US puts pressure on US soybeans. But demand of soybeans is still high and the Trump-Juncker meeting had positive results for the import of US soybeans to the EU. This will give a boost to soybean prices.
- Cocoa prices have been very volatile. But prices are now at the expected level: higher than last year, because of a lower oversupply, but not too high, because fears of a shortage have eased.

| | 13 Sep | Q3 2018 | Q4 2018 | Q1 2019 | 2018 | 2018 | 2019 | 2019 |
|---------------------|-----------------|------------|------------|------------|-------|-----------|-------|-----------|
| | 2nd contract | (eop) | (eop) | (eop) | (eop) | (average) | (eop) | (average) |
| Wheat USDc/bu | 463 | 550 | 550 | 600 | 550 | 520 | 600 | 600 |
| Corn USDc/bu | 305 | 350 | 400 | 410 | 410 | 380 | 420 | 420 |
| Soybeans USDc/bu | 771 | 850 | 900 | 1000 | 900 | 900 | 1100 | 1050 |
| Sugar USDc/lb | 12.15 | 12 | 13 | 14 | 13 | 12 | 15 | 14 |
| Coffee USDc/lb | 101.09 | 110 | 120 | 130 | 120 | 115 | 150 | 135 |
| Cocoa USD/t | 2,258 | 2,300 | 2,300 | 2,300 | 2,300 | 2,400 | 2,400 | 2,400 |



| Contact information ABN AMRO Group Economics: | | | | | | | | |
|---|------------------------------|------------------|---------------------------------|--|--|--|--|--|
| | Knowledge area: | Phone: | E-mail: | | | | | |
| - Marijke Zewuster | Head Commodity Research | +31 20 383 05 18 | marijke.zewuster@nl.abnamro.com | | | | | |
| - Georgette Boele | Precious Metals | +31 20 629 77 89 | georgette.boele@nl.abnamro.com | | | | | |
| - Hans van Cleef | Energy | +31 20 343 46 79 | hans.van.cleef@nl.abnamro.com | | | | | |
| Contact information ABN AM | IRO Sector Advisory: | | | | | | | |
| | Knowledge area: | Phone: | E-mail: | | | | | |
| - Casper Burgering | Ferrous & Non-ferrous Metals | +31 20 383 26 93 | casper.burgering@nl.abnamro.com | | | | | |
| - Nadia Menkveld | Grains & Softs commodities | +31 20 628 64 41 | nadia.menkveld@nl.abnamro.com | | | | | |

| ABN | ABN AMRO on the internet: | | | | | | | |
|-----|---------------------------|-------------------------|--|--|--|--|--|--|
| - | Insights: | insights.abnamro.nl/eng | | | | | | |
| - | Twitter Group Economics | @ABNAMROeconomen | | | | | | |
| - | Twitter Sector Knowledge | @ABNAMROsectoren | | | | | | |

Disclaimer

This document has been prepared by ABN AMRO. It is solely intended to provide financial and general information on the sector developments in the Netherlands. The information in this document is strictly proprietary and is being supplied to you solely for your information. It may not (in whole or in part) be reproduced, distributed or passed to a third party or used for any other purposes than stated above. This document is informative in nature and does not constitute an offer of securities to the public, nor a solicitation to make such an offer.

No reliance may be placed for any purposes whatsoever on the information, opinions, forecasts and assumptions contained in the document or on its completeness, accuracy or fairness. No representation or warranty, express or implied, is given by or on behalf of ABN AMRO, or any of its directors, officers, agents, affiliates, group companies, or employees as to the accuracy or completeness of the information contained in this document and no liability is accepted for any loss, arising, directly or indirectly, from any use of such information. The views and opinions expressed herein may be subject to change at any given time and ABN AMRO is under no obligation to update the information contained in this document after the date thereof.

Before investing in any product of ABN AMRO Bank N.V., you should obtain information on various financial and other risks and any possible restrictions that you and your investments activities may encounter under applicable laws and regulations. If, after reading this document, you consider investing in a product, you are advised to discuss such an investment with your relationship manager or personal advisor and check whether the relevant product –considering the risks involved- is appropriate within your investment activities. The value of your investments may fluctuate. Past performance is no guarantee for future returns. ABN AMRO reserves the right to make amendments to this material.

© ABN AMRO, 2018