

# FY 2020 results webcast

19 February 2021

**Galápagos**  
Pioneering for patients



# Disclaimer

This presentation contains forward-looking statements, including (without limitation) statements concerning the progress of our clinical pipeline, our expectations regarding commercial sales of Jyseleca, the global R&D collaboration with Gilead, the amendment of our arrangement with Gilead for the commercialization and development of Jyseleca, the timing and/or outcome of the strategic re-evaluation and the cash burn guidance 2021, statements relating to interactions with regulatory authorities, the potential approval process for filgotinib in RA, UC and additional indications, such additional regulatory authorities requiring additional studies, the outcome of pricing and reimbursement interactions, statements relating to the build-up of our commercial organization for filgotinib, statements regarding data from Galapagos' clinical research programs with ziritaxestat which may not support registration or further development due to safety, efficacy or other reasons for IPF, SSc or any other indication, the expected impact of COVID-19, and our strategy, business plans and focus, the slides captioned "ISABELA discontinued," "Deep R&D portfolio based on novel targets," "Broad pipeline," "Building our European commercial footprint," "Outlook," statements regarding the expected timing, design and readouts of ongoing and planned clinical trials (i) with filgotinib in RA, UC, IBD, and other potential indications (ii) with GLPG1205 and GLPG4716 in IPF, (iii) with the Toledo program (iv) with GLPG3667 in Pso, (v) with GLPG0555 in OA, expectations regarding the commercial potential of our product candidates, and our strategy, business plans and focus. When used in this presentation, the words "anticipate," "believe," "can," "could," "estimate," "expect," "intend," "is designed to," "may," "might," "will," "plan," "potential," "possible," "predict," "objective," "should," and similar expressions are intended to identify forward-looking statements.

Except for filgotinib's approval for the treatment of RA by the European Commission and Japanese Ministry of Health, Labour and Welfare, our other drug candidates mentioned in this presentation are investigational; their efficacy and safety have not been fully evaluated by any regulatory authority and they are not yet approved for any use outside of clinical trials.

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# ISABELA discontinued

- Dose dependent mortality
- Efficacy below expectations
- All activities with ziritaxestat discontinued
- IPF pipeline: 4 development programs aimed at fibrosis

We remain committed to IPF and fibrosis



# 2020 in review

Q2	Q3	Q4		
Jyseleca positive UC Ph3 results	Jyseleca approved & launched in EU & JP in RA	ROCCELLA in OA fails	OncoArendi	Updated agreement Jyseleca EU
	CRL filgotinib RA	Filing Jyseleca in UC EU	Fidelta sold	
		Toledo Roundtable	Start 3 PoC SIK2/3 GLPG3970	
		Start Ph1b with TYK2 psoriasis	PINTA positive IPF	

■ Inflammation   ■ Fibrosis   ■ Corporate development



# Deep R&D portfolio based on novel targets

**27**  
validated targets

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**13**  
programs in LO

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**3**  
preclinical candidate  
programs

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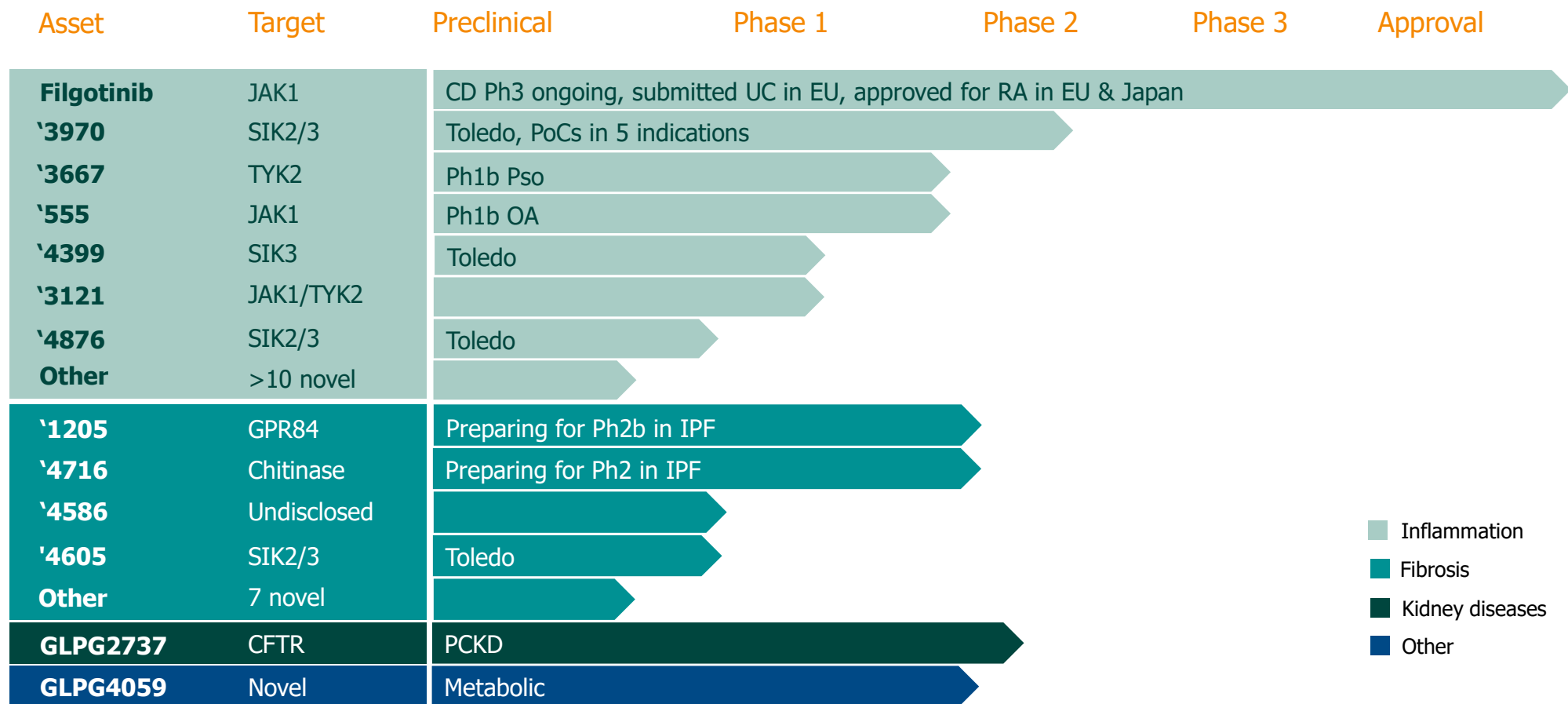
**10**  
clinical stage programs

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\* LO: Lead optimization



# Broad pipeline



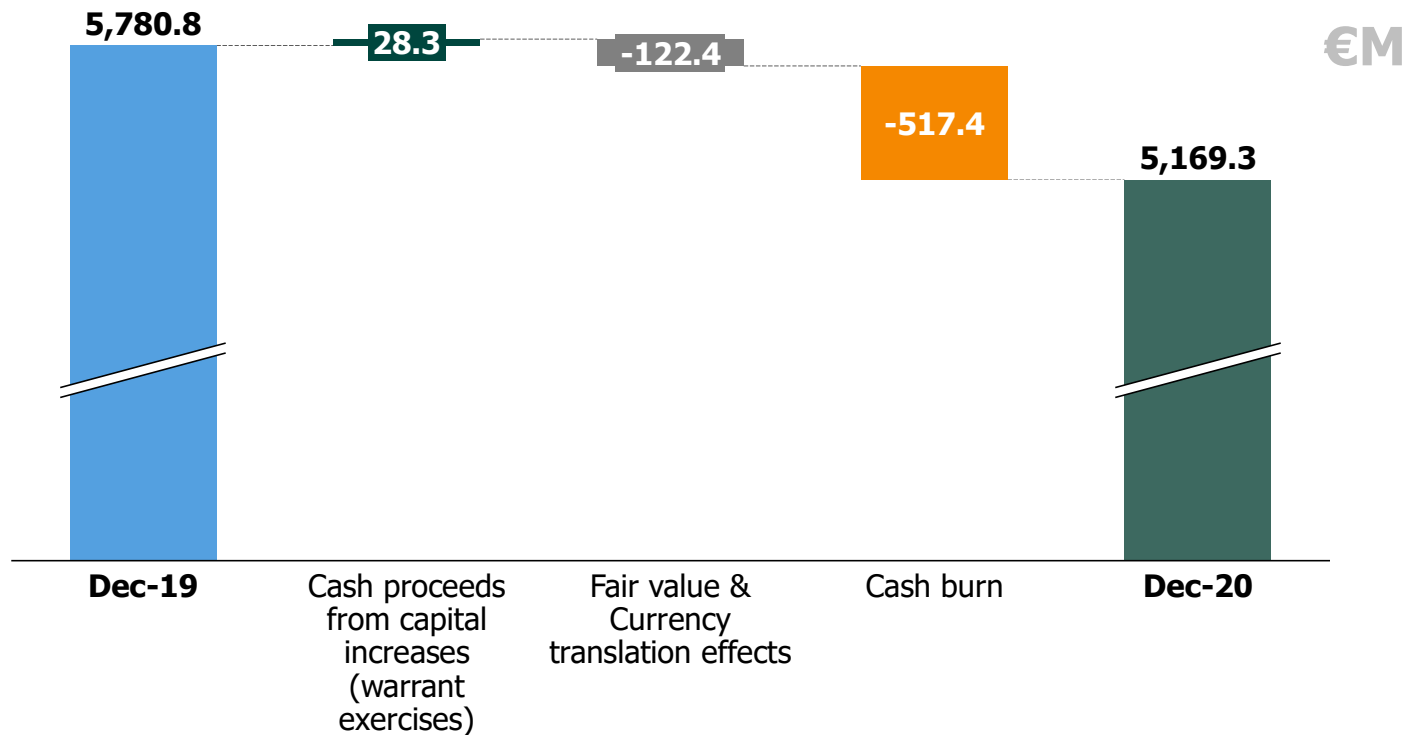
- Inflammation
- Fibrosis
- Kidney diseases
- Other

# Building our European commercial footprint

- NICE (UK) recommendation moderate RA
- Germany launch on track
- Reimbursement process other countries ongoing
- Complete transition by YE



# Cash & current financial investments



Cash burn €517M; cash position ~€5.2B end of 2020



# Key financials FY '20

**Revenues:**

**€530.3M (\*)**

- €228.1M revenue recognition for filgotinib + €16.2M royalties,
- €229.6M revenue recognition for the platform

**Operating costs:**

**- €708.9M (\*)**

- Increase driven by filgotinib, Toledo and S,G&A

**Net loss:**

**- €305.4M**

- €134.2M net other financial expense

(\*) Continuing operations (excluding Fidelta)



# Outlook

## Filgotinib

- Filing UC Japan
- Outcome MANTA/RA-y
- EU approval decision UC
- DIVERSITY recruited CD

## Readouts

- Toledo POCs Pso/RA/UC
- '3667 (TYK2) Ph1b Pso
- '555 (JAK1) Ph1b OA

Cash burn guidance 2021 under review

# Q&A

**Galápagos**  
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A scenic landscape of a winding road through a valley at sunset. The sun is low on the horizon, casting a warm, golden glow over the scene. The road curves through a valley with green hillsides and rocky terrain. The word "Galapagos" is overlaid in white text in the center of the image.

# Galapagos